Summary should be a brief 'elevator pitch'. Avoid describing yourself using general adjectives like "dynamic" and instead focus on tangibles (industry experience, USP's) and your philosophy/purpose

Lara Hearn

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Don't forget this part. It happens!

CIPD-qualified HR professional, experienced in creative and technology-led growth businesses. My passion is in working with smart, 'nothing-is-impossible' people to drive change and create organisational shifts.

### EDUCATION

2007-2011 University of Birmingham 2.1 BA (*Hons*) Modern Language with Business Management (Chinese)

#### 2011-2014

CIPD Level 7 Diploma in HR Management

#### WORK EXPERIENCE

Brief summary should include what the business does, size and location to set the scene

#### Lower Park - People Manager

#### March 2015 - present

High-growth online retailer of handmade five panel caps employing 170 people across London and California.

As the first ever HR hire, I was brought in to set-up the function from scratch in a stand-alone capacity with a particular emphasis on hiring, retention and development.

#### **Employee relations**

Distinguish between projects you led-on/independently managed, and credit a wider team on collaborative efforts

Provides context

Independently managed complex ER issues such as disciplinaries and grievances, up to and including

- dismissal
  Led on three separate TUPE transfers both "in" and "out" end-to-end; the largest of which impacting 9 people
- Independently managed a redundancy process affecting 3 people
   Be specific

#### Recruitment

- Clear deliverables and cost savings
- Successfully onboarded 80 people since joining across UK and US with a direct hire percentage of 87% (est. cost saving of £400k vs agency spend)
- Recruited across Full Stack Development (.NET, Java, PHP), UX/UI Designers, Digital Marketing (SEO, PPC, Paid Social, Display), Data Science and Corporate Functions) using tools such as LinkedIn, Stack Overflow, Github and CV libraries
- Developed and implemented an employer branding strategy encompassing social media, Glassdoor and events to drive the direct attraction of a more diverse-candidate base, resulting in a 12% uplift in female representation within the product and engineering function inside first 12 months
- Revamped the "Careers" page of the website to include video content, information on employee perks and career opportunities

#### **Talent Management**

- Worked with external vendors to design and rollout a tailored training program encompassing leadership and practical skills
- Managed training budget of £200k p/annum
- Implemented succession plans facilitating 62 internal promotions since formulation
- Improved retention of graduates by approx. 24% through rolling out a dedicated graduate scheme which 21 people have since progressed through

#### **Employee Engagement**

Link to desired business outcome



- Designed and conducted an annual employee engagement survey and analysed the data to formulate action points
- Arranged very low-cost industry figures to delivery monthly on-site keynotes to fuel curiosity and innovation
- Launched and ran "employee of the month" and "annual awards" initiatives to drive high-performance and • morale
- 14% overall increase in employee engagement score in 2017 vs 2016
- Glassdoor reviews now sit at 4.7/5

## **Pewpul – Talent Acquisition Specialist**

Start-up Self-improvement Digital Media platform employing 55 people from one London office.

## Recruitment

- Recruited 43 people across JavaScript developers (React, Angular), UX/UI, Social, Paid Advertising, **Editorial and Creative**
- 41 of 55 hires made directly via LinkedIn, StackOverflow, GitHub, CV libraries, adverts and referrals (cost saving: c£280k)
- Attended Silicon Milkroundabout to raise awareness of Pewpul and made prospective candidates (resulted in 3 hires)

# Projects

- Implemented Greenhouse ATS •
- Trained hiring managers on competency based interviewing techniques
- Developed a cost-effective employer branding strategy and executed it across social media (LinkedIn, Glassdoor and Twitter)

# **Options Recruitment – Consultant**

## August 2011 – June 2014

Multinational Recruitment Consultancy operating across 34 countries and employing 5000+ people.

Permanent recruitment of digital marketing professionals in to the technology and media sectors of London

## **Boofy - Intern**

*High-growth Online Baby clothes boutique employing 12 people from London.* 

- Supporting on the management of social media pages across Facebook and Twitter
- Proof reading marketing content

# **PASSIONATE ABOUT**

- I love start-up culture and have developed a keen interest in entrepreneurship; attending events and • reading countless autobiographies and renowned business books
- I am a keen cyclist and once cycled from London to Amsterdam
- I am interested in nutrition and enjoy cooking healthy food

## **REFERENCES AVAILABLE UPON REQUEST**

Share your "why", sources of

inspiration and wider interests

June – September 2010

Keep these very brief as they're much less

June 2013 - March 2015